

## **Referral Fees**

In accordance with the National Trading Standards Estate Agency Team's Guidance on Transparency of Fees Involving Property Sales an Estate Agent should disclose in plain terms if you intend to offer or recommend to consumers surveying, financial, investment, insurance, conveyancing or other services, or those of an associate or connected person where the service provider rewards you for the referral by way of money, gifts or any other form of benefit.

Caley & Kulin Limited refers business to external companies, and to this end a full disclosure is set out below.

## **Mortgage/Financial Services & Insurances**

Caley & Kulin Limited refer clients to the services of Simply Mortgages and Protection Ltd, an Appointed Representative of Primis Mortgage Network, a trading name of First Complete Limited which is authorised and regulated by the Financial Conduct Authority, and receive a referral fee of 33% (including VAT) for the mortgage transaction and 21.6% (including VAT) for any additional insurances the client takes out. There is also an additional £30 (including VAT) per mortgage case all paid upon legal completion.

## **Conveyancing**

Caley & Kulin Limited refer clients to a conveyancing panel company called Move Reports UK Limited who arrange conveyancing quotations via several conveyancing companies in conjunction with a selected local law firm. Where a client instructs the Lawyer to proceed with the transaction Caley & Kulin Limited will receive a referral fee of up to £180.00 (including VAT) on legal completion. This fee is included in the law firm's quotation prior to instruction and the fee taken is to cover the sale progression, transaction management, service level management and work carried out by the Panel Law Firms.

## **Removal Companies**

Caley & Kulin may refer clients to the services of a removal company and receive a referral fee of 12% (including VAT) which is paid after the move has completed.

## **Please note**

All clients have the option to deal with any of the above companies or seek alternative providers of these services.